BETTER MEDICARE

ALLIANCE

February 20, 2025

Stephanie Carlton, Acting Administrator and Chief of Staff The Centers for Medicare & Medicaid Services Department of Health and Human Services P.O. Box 8016 Baltimore, MD 21244-8013

Dear Acting Administrator Carlton,

Thank you for your continued leadership at the Centers for Medicare & Medicaid Services. The Better Medicare Alliance community, including our ally organizations and one million Medicare Advantage beneficiaries, looks forward to working with you and the Trump Administration team to protect the health and wellbeing of seniors and people with disabilities enrolled in Medicare Advantage.

Medicare Advantage is now the primary form of Medicare coverage in the United States. Over <u>55% of Medicare beneficiaries</u>¹ — more than 34 million Americans — choose Medicare Advantage for high-quality, comprehensive care at a lower cost than Fee-For-Service Medicare. Medicare Advantage beneficiaries thank President Trump for his promise to protect Medicare.

As the Trump Administration begins implementing its health policy agenda, BMA and our allies look forward to working with you to advance key priorities, including:

- **Promoting affordable health care** that delivers better health outcomes, extra benefits, and cost savings for beneficiaries.
- Fighting chronic disease and delivering whole-person health care through innovative supplemental benefits, increased behavioral health supports, in-home assessments, and strengthened partnerships between providers, plans, and aging organizations.
- Reducing administrative burden through prior authorization improvements and streamlined processes that enable providers, health plans, and stakeholders to deliver timely care.
- Supporting program transparency and accountability with comprehensive transparency standards, oversight, and adherence to in-home health assessment best practices.

The average Medicare Advantage beneficiary spends \$200 less per month than they would in Fee-For-Service, or more than \$2,500 in annual savings². That is a significant difference for seniors living on fixed incomes. Medicare Advantage achieves this while setting out-of-pocket maximums for beneficiaries, ensuring seniors and people with disabilities won't be burdened with surprise health care expenses they cannot afford. Medicare Advantage also attracts a diverse population³ of beneficiaries, with Hispanic, Black, and Asian and Pacific Islander

Americans enrolling at higher rates than Fee-For-Service. Meanwhile, Special Needs Plans (SNPs) in Medicare Advantage continue to provide exceptional care to those living with complex chronic conditions, dually eligible beneficiaries, and persons residing in long-term care facilities.

Enhanced supplemental benefits in Medicare Advantage, including vision, hearing, and dental coverage, medically tailored meals, food delivery, transportation support, fitness memberships, telehealth benefits, and in-home support services are designed to keep beneficiaries healthier longer by putting preventive health first. Meanwhile, Medicare Advantage beneficiaries receive more preventive screenings⁴ on average, resulting in earlier detection and more effective interventions for many health conditions.

Fully 95% of Medicare Advantage beneficiaries are satisfied with the quality of health care they receive. But, after two years of Medicare Advantage cuts, millions of beneficiaries are <u>facing coverage disruptions</u>⁵, including higher costs and reduced benefits. The CY2026 Medicare Advantage and Part D Advance Notice, released on January 10, fails to reverse the damage done by these reductions. The proposed update falls short of rising medical costs, and plan withdrawals, higher costs, and reduced benefits could continue without appropriate revisions in the final Rate Notice, which is expected this April. We ask that moving forward, you engage Medicare Advantage stakeholders, including health plans, providers, aging agencies, and senior-serving organizations when considering key changes to the program, such as risk adjustment model updates.

During President Trump's first term, Medicare Advantage saw important positive changes, including a <u>broad expansion of supplemental benefits</u>⁶ and a <u>34% reduction</u>⁷ in the average plan premium. These achievements marked significant milestones in Medicare Advantage, and beneficiaries today have access to better care as a result.

BMA allies represent a diverse coalition of providers, community organizations, health plans, businesses, and health advocates who serve Medicare beneficiaries every day. We offer our community's research and expertise as a resource to the Administration as you make policy decisions that impact Medicare Advantage beneficiaries.

We would appreciate meeting with you and the incoming leadership team to introduce the Better Medicare Alliance community and speak further on the importance of protecting Medicare Advantage. We look forward to working together in the years ahead to promote a stable, affordable Medicare Advantage program for beneficiaries.

Sincerely,

Better Medicare Alliance
Academy of Managed Care Pharmacy
Academy of Nutrition and Dietetics
Alliance for Aging Research
American Association on Health and Disability
American Medical Group Association
American Telemedicine Association

America's Physician Groups

Amplifon Hearing Health Care

Albemarle YMCA (NC)

Arizona Nurses Association

Association for Behavioral Health and Wellness

Associated Industries of Missouri

Association for Community Affiliated Plans

ATA Action

A-Team Wisconsin

A-Team USA

Austin Regional Clinic (TX)

Better Health (CA)

Blue Cross and Blue Shield of Minnesota

BlueGenes (AZ)

Cambria Chamber of Commerce (PA)

ChenMed

Claris Health Care

Coalition of Wisconsin Aging Groups

Coalition of Texans with Disabilities

Colorado Latino Leadership, Advocacy, and Research Organization

Commonwealth Care Alliance

Council for Affordable Health Coverage

El Paso Health (TX)

EvolveMD (AZ)

Family Health and Wellness Chiropractic (IL)

Go East Medical Services (NV)

Harvard Pilgrim Health Care

Healthcare Leadership Council

HealthCAWS

HealthPartners (MN)

Health Plan Partnership of Minnesota

Healthy Places by Design

Hearing Loss Association of America

Insurance Federation of Pennsylvania

International Council on Active Aging

Jacobs and Crabtree Optometry (IL)

JustWell Health (FL)

Kansas Employers for Affordable Health Care

Kansas Independent Business Association

Kentucky Association of Health Plans

Lakeshore Foundation (AL)

Las Vegas Asian Chamber of Commerce (NV)

Latin Chamber of Commerce (NV)

Louisiana Association of Health Plans

MapHabit

Matrix Medical Network

Meals on Wheels America

Meals on Wheels of Hillsborough County (NH)

Medica

Medicare A to Z

MediGold

Missouri Retail Association

National Adult Day Services Association

National Association of Dental Plans

National Association of Nutrition and Aging Services Programs

National Hispanic Council on Aging

National Hispanic Health Foundation

National Hispanic Medical Association

National Medical Association

National MLTSS Health Plan Association

National Patient Advocate Foundation

New Jersey State Nurses Association

North East Medical Services (CA)

Northern Nevada Network

North Raleigh Chamber of Commerce (NC)

Partners in Care Foundation

Partnership to Fight Chronic Disease

Pennsylvania Chamber of Business and Industry

Philadelphia Corporation for Aging (PA)

Podimetrics

Point32 Health

Population Health Alliance

Primetime Partners

Public Sector Healthcare Roundtable

Q&A Insurance Group

Reno + Sparks Chamber of Commerce (NV)

Schmidt Chiropractic (IL)

Senior Health Insurance Specialists

Senior Helpers of Tempe (AZ)

SNP Alliance

Stanly Senior Services Center (NC)

SummaCare (OH)

Teachers Retirement System of Kentucky

The American College of Nurse Midwives

The Medicare Specialists

The Midwest Council

Thrive Peer Support

Tufts Health Plan

UCare (MN)

Vancouver Clinic

VillageMD

VNS Health (NY)

Vivo

Well Fed (AR)

WomenHeart

YMCA of Southern Nevada

YMCA of the USA

¹ Better Medicare Alliance, Key Facts: State of Medicare Advantage 2025. Available at: https://bettermedicarealliance.org/wp-content/uploads/2025/01/SOMA-Key-Facts-2025_.pdf

² Better Medicare Alliance and ATI Advisory, Medicare Beneficiary Spending 2024. Available at: https://bettermedicarealliance.org/wp-content/uploads/2024/06/BMA-Medicare-Beneficiary-Spending-2024-FIN.pdf

³ Better Medicare Alliance, State of Medicare Advantage 2024. Available at: https://bettermedicarealliance.org/wp-content/uploads/2024/09/BMA-State-of-Medicare-Advantage-2024-FIN.pdf

⁴ Better Medicare Alliance, Primary Care Strategies and Outcomes in Medicare Advantage, 2023. Available at: https://bettermedicarealliance.org/wp-content/uploads/2023/12/BMA_Primary-Care-Strategies_Dec2023.pdf
⁵ Better Medicare Alliance and Avalere Health, Analysis of CMS Landscape and Plan Benefit Package Files, 2024-2025. Available at: https://bettermedicarealliance.org/wp-content/uploads/2024/10/Analysis-of-the-2025-Medicare-Advantage-Plan-Landscape.pdf
landscape/

⁶ Centers for Medicare & Medicaid Services, CMS finalizes Medicare Advantage and Part D payment and policy updates to maximize competition and coverage, 2019. Available at: https://www.cms.gov/newsroom/press-releases/cms-finalizes-medicare-advantage-and-part-d-payment-and-policy-updates-maximize-competition-and
⁷ Centers for Medicare & Medicaid Services, CMS, Trump Administration Announces Historically Low Medicare Advantage Premiums and New Payment Model to Make Insulin Affordable Again for Seniors, 2020. Available at: https://www.cms.gov/newsroom/press-releases/trump-administration-announces-historically-low-medicare-advantage-premiums-and-new-payment-model